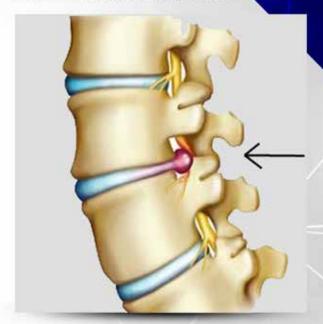


BACK PAIN

- Affects up to 80 percent of

 Americans at some point in their lives 1
- Lower back pain is the most common disability among people under 45²
- Costs more than \$100 billion annually in the USA ³
- Over \$20 billion of this total is spent on back surgery 4

Intervertebral disc herniation



http://www.arthritis.org/disease-center.php?disease_id=4

http://www.disabled-world.com/disability/types/spinal/backpain/back-pain-resources.php

^{3.} http://www.news-medical.net/news/2004/04/18/621.aspx

^{4.} http://www.annais.org/content/149/12/901.full.pdf+html

BACK SURGERY —AN EPIDEMIC?

- More than 1 million Americans undergo back surgery yearly
- This rate is double that of most developed countries and five times that of the United Kingdom



Surgical Complications May Include:

Infections

Nerve Damage

Permanent Disability

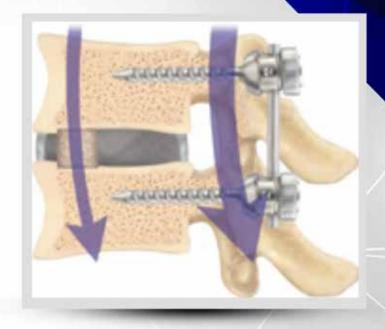


COSTS OF BACK SURGERY

- \$6-8K...endoscopic surgery
- \$60K...spinal fusion
- \$85K...laminectomy

Additional costs can include:

- ... Physical Therapy
- ... Medication & Hospital Charges
- ...Lost Wages
- ...Post-Surgical Complications Including Infection



"BUT MY INSURANCE COVERS BACK SURGERY."

Well, that's partially true.

But here's the part that isn't: When you factor in your copay and additional expenses such as rehab and medication, your out-of-pocket expenses are huge.

Copay, as percentage	20%	30%
Actual cost of copay	\$10,000	\$15,000
Cost of Rehab	\$1,000	\$1,000
Cost of Medication	\$500	\$500
Total cost out-of-pocket	\$11,500	\$16,500

^{*(}Estimated typical costs)

BACK SURGERY

"Back surgery—the risks are enormous. Infection, nerve injury, the failed back surgery where you have chronic pain for the rest of your life....

"If I have a patient that comes in,
I don't care who they are, and they've got back
pain or neck pain, before I would ever
recommend that they had a surgery, a surgical
procedure, an invasive
procedure, even an epidural, an injection,
I would recommend Spinal Decompression,
because there's no down side to
trying this and it works."



Dr. Timothy Kremchek, M.D., Orthopedic Surgeon as seen on ESPN, HBO, USA Today and Sports Illustrated

Spine Surgeons Frequently Claim 95-98% Surgical Success Rate

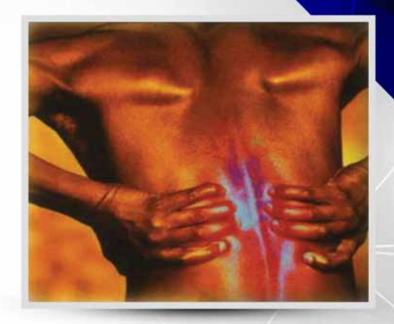
What's the truth?

- Some studies show the failure rate to be as high as 50 percent.
- For single-level spinal fusions, as few as 40 percent of patients obtain significant pain relief.
- Microdiscectomy's overall success rate is only 74%.
- Workmen's comp patients report success in only 29% of cases.
- Other causes of Failed Back Surgery Syndrome include:
 - ... Foraminal and Spinal Stenosis
 - ...Painful Disc Disease
 - ... Pseudoarthrosis
 - ... Recurrent Herniated Nucleus Pulposis
 - ... Arachnoiditis



Back Surgery: Deadly

- Nearly 1 in 50 back-surgery patients dies within three years of surgery.
- The death rates are significantly higher when analgesics are involved.
- The mortality rate increases sevenfold when cage devices are used in conjunction with analgesics.



Source: "Deaths after Back Surgery Often Related to Analgesiss," http://www.thedoctorschannel.com/video/1762.html?specialty=2

"TRY THE NONSURGICAL AVENUES FIRST"

A 2008 article in Newsweek* chronicled the story of Seattle resident Bruce Wilson, who has endured seven back surgeries (at a cost of \$278,000) and spends hundreds monthly on pain relievers. Despite all this, Wilson's back pain persists.

"I'd tell young people with back problems that they should try the non-surgical avenues first," Wilson now says.

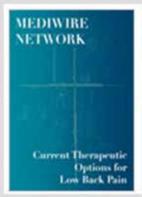


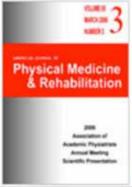
IDD Therapy®



The best non-surgical avenue currently available

Published Studies on IDD Therapy®









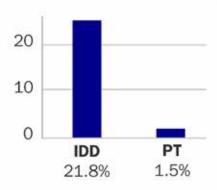








EMORY UNIVERSITY STUDY

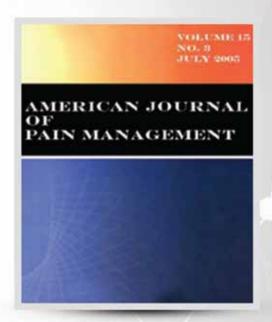


IDD v. Physical Therapy: Reduction in mean Oswestry pain index scores over six weeks

American Journal of Physical Medicine & Rehabilitation: Volume 85(3) March 2006, pp. 283-4.

Traction v. Decompression

86% of ruptured disc patients had "good or excellent" results using decompression therapy compared to 55% for traction subjects.

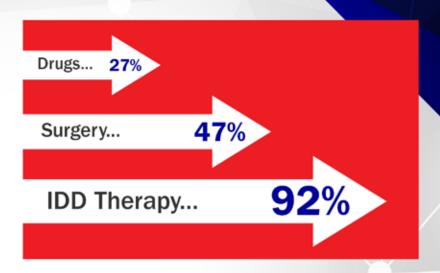


Shealy N, Borgmeyer V. Decompression, reduction, and stablization of the lumbar spine: a cost effective teatment for lumbosacral pain. Am J Pain Manage. 1997;7:63:65.

US Musculoskeletal Review Study

This study revealed an overall 88% success rate in alleviating back pain.

Among those deemed surgical candidates, the success rate was even higher: 24 out of 25 patients reported some improvement in their backpain symptoms, with 92% of them describing their improvement as "moderate to excellent."



SOURCES:

Drugs 27%...Haake M., Muller H., Schade-Brittinger C., et al. "German Acupuncture Trials (GERAC) for Chronic Low Back Pain. Randomized, Multicenter, Blinded, Parallel-Group Trial With 3 Groups." Arch Intern Med 2007; 167:1892-1898.

Surgery 47%...Radin, E.L. "Reasons for Failure of L5-S1 Intervertebral Disc Excisions." International Orthop. 1987; 11:255-259.

IDD Therapy 92%...McClure, Dennis, and Farris, Bethany.
"Intervertebral Differential Dynamics Therapy:
A New Direction for the Treatment of Low Back Pain."

"Non-surgical spinal decompression was associated with a reduction in pain and an increase in disc height." 1

- A team of physicians from such prestigious institutions as Johns Hopkins University, Stanford University, and Georgetown University conducted a clinical trial that concluded:
- Patients who underwent non-surgical spinal decompression experienced, on average, a 74% decrease in pain.
- Patients also experienced an average of a 17% increase in disc height.



40-Year-Old Male with Bulging Cervical Disc





Before After

Using NAM technology with IDD Therapy®



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